

Financial Plan (As At April 2015)

This review has been prepared for Mr & Mrs Client

By Myers Davison Ginger Limited On 14 April 2015



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Introduction: Financial Planning

The aim of the financial planning process is to help you reach your financial objectives. The outcome of this process is to have a financial plan that will manage your investments efficiently and effectively, so that you can maintain a desired lifestyle.

Financial planning gives consideration to the wealth creation, wealth distribution and wealth protection strategies required to meet your financial objectives.

Financial Objectives

You have a number of financial objectives, which you have prioritised as follows -



Financial Planning Report

The starting point is to create a profile of you. This is achieved by collecting information about your personal circumstances and current financial situation. From this, we will create a financial plan that will analyse your financial arrangements and identify the cost of your desired lifestyle (including consideration for any disasters which may arise).

Recommendations will then be made as to how your finances can be utilised. This will cover your assets, investments, liabilities and income. The way in which you spend your money is also a vital aspect of the analysis. Therefore, a review of your expenditure in both the shortterm and over the long-term will help to establish how robust the overall financial plan is.

The final aspect of the plan is to ensure the distribution of assets on death in accordance with your wishes.

Once the plan is set, we will also help you review it on a regular basis, to track progress and to identify the effects of changed circumstances.

Note

This report is based on information disclosed by you and recorded in the Financial Review Form. Please read through the report and should you discover any omissions or anomalies, please notify us.



You may feel that in some areas of the financial plan that generalisations have been made. Please let us know if you wish to invest further time in identification and analysis of finer detail.

Important Assumptions in your plan

You will find at the back of this report a complete breakdown of the data upon which this report is based as well as all assumptions used in the plan. However, there are a number of key assumptions which have great impact on the plan, these are as follows -

Future Inflation (RPI) and Earnings Growth (NAE)

As the plan is based on your income and expenditure, then the growth rates assumed for future price inflation and future earnings growth has the most impact on the financial plan. It is possible to model with you the effect of variations to inflation and earnings growth, but ultimately this plan has to be based on a single set of agreed assumptions. The assumptions we have chosen are that inflation will grow at 2.5% per annum and your earnings will grow at 4.0% per annum.

Investment Growth Assumptions

In order to differentiate between different types of asset, the plan allows eight different investment returns for eight different asset classes. The classes and assumptions used are –

Asset	Growth Rate
Main Residence	5.0%
Other Assets	No growth
Business Interests	6.0%
Pension Funds	7.0%
Other Property	5.0%
Investments (Tax Free)	7.0%
Investments (Taxed)	6.0%
Cash Investments	2.5%

In addition, separate assumptions have been set for the growth of school fees (6.0% per annum), cost of temporary borrowing (6.0% per annum) and a reduction in yield to take account of charges on taxed and tax free investments of 1.0% per annum.

Readily Realisable Assets

This plan is based on your invested assets such as Pensions, Investments and Cash. Other Assets can be drawn upon to provide loan security if there are periods of borrowing required in order to meet with your objectives, but they are not specifically included within the cash flow.

Period Addressed by the plan

The longer you live and the earlier you retire, the longer you will be drawing on your capital built up during employment. For the purposes of this plan we have assumed you both survive until Mr Client is aged 100. We have assumed Mr Client retires at 60 and Mrs Client retires at 65.

As with all aspects of the plan, the assumptions should be reviewed form time to time if it becomes sensible to do so.



Section 1: Your current net worth – Assets and Liabilities

This section provides a summary of your assets and liabilities broken down into their major assets classes.

Assets



Pension Funds 34.5 %

	Totals	Percentage
Main Residence	£650,000	18.0 %
Other Property	£550,000	15.3 %
Investments (Taxed)	£862,513	23.9 %
Investments (Tax Free)	£207,955	5.8 %
Pension Funds	£1,244,850	34.5 %
Cash Investments	£89,257	2.5 %
	£3,604,574	100.0 %



Liabilities



	Totals	Percentage
Mortgages	£80,000	100.0 %
	£80,000	100.0 %





Your net worth is the difference between the value of what you own and the total amount that you owe. It's the amount of cash you'd have if you sold everything and paid off all your debts today. It's a good measure of how wealthy you are. Knowing your net worth is important as a first step in setting your financial goals, and building your financial plan.



Section 2: Income and Expenditure Planning

The objective of this section is to produce a summary of your income and expenditure, to calculate the current income tax liability, to enable us to reduce that liability if possible, and to ensure that your expenditure does not exceed your income.

Income



	Totals	Percentage
Employed Income	£179,000	96.8 %
Property Income	£5,976	3.2 %
	£184,976	100.0 %



Expenditure



	Totals	Percentage
Tax & NI	£55,059	29.8 %
Household	£4,524	2.4 %
Fixed Discretionary	£72,997 £52,396	39.5 % 28.3 %
	£184,976	100.0 %



Surplus of Income over Expenditure



	Totals
Current Income Current Outgoings	£184,976 £132,580
Discretionary Expenditure	£52,396

The discretionary expenditure shown is the difference between your total income and the expenditure you have specified on the factfind. The difference can be down to one of the following -

You may not have analysed all your expenditure, so part or all of this amount may be additional expenditure that you should take account of within the cash flow. It may be surplus income, which is available for investment.

None of this discretionary expenditure is included in the cash flow as unspecified expenditure.



Section 3: Lifetime Cash flow Forecast

Utilising a lifetime cash flow forecast analyses your income and expenditure profile over the long-term and given the assumptions specified, it will identify whether a lifestyle can be maintained and financial goals are achievable. If not, funds will be exhausted by the end of the period.

By reviewing income and expenditure alongside investment returns, the required performance of the investment portfolio can also be ascertained.

From this analysis, the financial plan will identify whether cash inflows should be increased or cash outflows be reduced.

For details of the assumptions underlying the following forecast please refer to Appendix A at the end of this plan.

Life Time Cash Flow Position

For the purposes of this plan we have assumed you both survive until Mr Client is aged 100. We have assumed Mr Client retires at 60 and Mrs Client retires at 65.

Life Time Cumulative Cash Flow

The chart below shows your cumulative financial position at the end of each year based on the income and expenditure information that has been provided.





Life Time Financial inflows and outflows

This chart is used to highlight years where significant shortfalls or surplus of income occur.



Life Time Forecast Details

The spreadsheet below shows the year-by-year breakdown of income versus expenditure and the carried forward position at the end of each year.

Year	Capital b/fwd (£)	Total Inflows (£)	Total Outflows (£)	Capital c/fwd (£)	Capital c/fwd (Today's Money) (£)
2015	1,150,472	176,980	98,582	1,228,870	1,228,870
2016	1,228,870	251,684	135,804	1,344,750	1,311,951
2017	1,344,750	264,926	139,970	1,469,705	1,398,886
2018	1,469,705	591,841	130,942	1,930,604	1,792,757
2019	1,930,604	206,522	117,965	2,019,161	1,829,260
2020	2,019,161	213,197	120,676	2,111,682	1,866,419
2021	2,111,682	220,181	123,465	2,208,398	1,904,295
2022	2,208,398	227,490	126,335	2,309,553	1,942,947
2023	2,309,553	235,263	118,876	2,425,940	1,991,082
2024	2,425,940	216,417	120,400	2,521,957	2,019,402
2025	2,521,957	226,732	124,095	2,624,593	2,050,328
2026	2,624,593	232,864	126,576	2,730,881	2,081,327
2027	2,730,881	238,694	129,119	2,840,457	2,112,038
2028	2,840,457	244,710	131,725	2,953,441	2,142,487
2029	2,953,441	250,919	134,397	3,069,963	2,172,696
2030	3,069,963	257,327	137,136	3,190,154	2,202,691
2031	3,190,154	263,943	139,943	3,314,155	2,232,497
2032	3,314,155	270,775	142,820	3,442,109	2,262,137
2033	3,442,109	277,831	145,769	3,574,172	2,291,637
2034	3,574,172	285,121	148,792	3,710,501	2,321,021
2035	3,710,501	292,654	151,891	3,851,264	2,350,314
2036	3,851,264	300,439	155,067	3,996,636	2,379,542
2037	3,996,636	308,487	158,322	4,146,801	2,408,730



Financial Plan

Year	Capital b/fwd (£)	Total Inflows (£)	Total Outflows (£)	Capital c/fwd (£)	Capital c/fwd (Today's Money) (£)
2038 2039	4,146,801 4,301,950	316,808 325,415	161,659 165,079	4,301,950 4,462,286	2,437,903 2,467,088
2040 2041	4,462,286 4,628,020	334,318 343,531	168,584 172,177	4,628,020 4,799,374	2,496,310 2,525,597
2042 2043	4,799,374 4,976,580 5 159,882	353,066 362,938 373 161	175,860 179,636 183 506	4,976,580 5,159,882 5,349,537	2,554,975 2,584,470 2,614,111
2044 2045 2046	5,349,537 5,545,814	383,749 394,720	187,472 191,538	5,545,814 5,748,996	2,643,926 2,673,943
2047 2048	5,748,996 5,959,379	406,089 417,874	195,705 199,976	5,959,379 6,177,277	2,704,191 2,734,699
2049 2050 2051	6,177,277 6,403,018 6,636,946	430,095 442,770 455 021	204,355 208,842 213 442	6,403,018 6,636,946 6,879,424	2,765,498 2,796,617 2,828,088
2051 2052 2053	6,879,424 7,130,836	469,568 483,735	218,156 222,989	7,130,836 7,391,582	2,859,943 2,892,214
2054 2055	7,391,582 7,662,084	498,445 513,724	227,942 233,020	7,662,084 7,942,789	2,924,935 2,958,138
2056 2057	7,942,789 8,234,163	529,599 546,098	238,225 243,559 240,027	8,234,163 8,536,702	2,991,858 3,026,131
2050	0,000,702	505,249	275,027	0,000,920	5,000,994



Section 4: Investment Strategy

We view the most important strategy towards your investment is balancing the asset allocation of your portfolio to provide for the maximum returns within your risk tolerance.

Your attitude to risk and loss

Unfortunately, there is no single investment that will give you high tax free income with high tax free capital growth and total accessibility at any time, all without risk of financial loss. Risk is typically linked to investment potential. In order to gain above average investment returns, the investor must accept above average risk.

You understand also that investments may go down as well as up and that past performance is no guarantee of future performance.



Shown below is your recommended portfolio model based on your risk profile.

Asset Class	Portfolio Value	%	Change (+/-)	Recommended Value	%
Cash Corporate Bonds Property UK Equity	£164,551 £436,433 £658,259 £605,569	5.6 % 14.9 % 22.5 % 20.7 %	(£164,551) (£158,052) (£365,227) £595,863	- £278,381 £293,032 £1,201,432	- 9.5 % 10.0 % 41.0 %
Government Bonds	£19,263	0.7 %	£259,118	£278,381	9.5 %
US Equity European Equity	£235,337 £177,012	8.0 % 6.0 %	£336,076 (£1,193)	£571,413 £175,819	19.5 % 6.0 %
Japan & Far East Equity	£136,047	4.6 %	(£4,182)	£131,865	4.5 %
International Other	£47,227 £450,624	1.6 % 15.4 %	(£47,227) (£450,624)	-	-
	£2,930,322				



Section 5: Estate Planning

Your current estate and the inheritance tax potentially payable thereon, is set out in this section. The analysis assumes that you have both made valid wills, leaving assets to each other and then to your children. However should you die without a valid will, the rules of intestacy will apply.

Intestacy rules under English Law

Beneficiaries	Distribution of Estate		
Spouse but no children	The surviving spouse is entitled to the personal chattels and the entire estate		
Spouse and children	The surviving spouse is entitled to		
	The first £250,000 (with interest until payment) The personal chattels: and Half of the remaining state absolutely.		
	The other half of the remaining estate passes to the children immediately, or is held in trust for them until age 18		
Children but no spouse	Estate divided equally amongst children		
No spouse and no children	 All estate to parents If none, all to brothers, sisters and children of deceased brothers and sisters If none, all to half brothers, sisters and children of deceased half brothers and sisters. If none, all to grandparents If none, all to uncles and aunts and children of deceased uncles and aunts If none, all to half uncles and aunts and children of deceased half uncles and aunts If none, all to the Crown 		



Estate Planning, Inheritance & Trusts

	Client	Partner
Have you made a will?	Yes	Yes
If Yes, what are the main provisions?	-	-
On what date was it made	-	-
Does it reflect your current wishes	Yes	Yes -
Where is the will kept?	-	-
Are you expecting any inheritance of any kind?	No	No
If yes, please give details	-	-



Appendix A: Asset and Liability Breakdown

Assets

Asset	Breakdown	Value
Main Residence Other Property	Home Croydon Spain Time Share	£650,000 £375,000 £160,000 £15,000
Investments (Taxed)	Jan 2016 432 shares Brooks Mac BPS PON Brooks Mac BPS PON	£9,252 £547,586 £305,675
Investments (Tax Free)	Brooks Mac BPS ISA (S&S) Brooks Mac BPS ISA (S&S)	£110,248 £97,707
Pension Funds	L&G S32 Company AVC Curtis Ban SIPP DRAWDOWN	£52,093 £50,434 £1,142,324
Cash Investments	Nat West CURR ACC Santander DEP ACC Transact GIA DEP ACC Barcl Bnk DEP ACC	£2,428 £85,000 £7 £1,822
		£3,604,574

Liabilities

Liability	Breakdown	Balance
Mortgages	SVR	£80,000
		£80,000



Appendix B: Income and Expenditure Breakdown

Income

Income	Breakdown	Value
Employed Income	XYZ Construction London College	£136,500 £42,500
Property Income	Croydon	£5,976
		£184,976

Expenditure

Expenditure	Breakdown	Value
Tax & NI	Client Income Tax Partner Income Tax Partner National Insurance	£44,003 £7,179 £3,877
Household	Council Tax Council Tax Council Tax SVR	£2,400 £1,992 £120 £12



Financial Plan

Expenditure	Breakdown	Value
Fixed	Unknown B&C Unknown B&C Local Gov FINAL SALARY Prudential AVC Books / Magazines / Subscriptions - Clothing - Personal Communication - Dentist - Optician - Other Practioners - Birthday Presents - Charitable Donations - Christmas Presents - Groceries - Clothing - Cosmetics / Personal Care - Cosmetics / Personal Care - Cosmetics / Personal Care - Personal Communication - Vehicle Servicing / MOT - Vehicle Servicing / MOT - Vehicle Insurance - Fuel - Rail Fares - Books / Magazines / Subscriptions - Cinema / Theatre - Restaurants - Sports Club - Other Club - Holidays - TV Subscriptions - Birthday Presents - Charitable Donations - Christmas Presents - Cleaning - Cleaning Electricity - Electricity Electricity - Electri	£384 £396 £120 £1,789 £1,440 £168 £3,600 £300 £180 £300 £780 £1,992 £960 £1,992 £10,200 £600 £180 £3,720 £420 £420 £120 £420 £120 £420 £1,200 £600 £1,440 £1,200 £600 £1,440 £1,200 £5,160 £1,260 £1,500 £1,260 £1,500 £1,260 £1,260 £1,260 £1,260 £1,200 £5,160 £1,200 £1,200 £1,200 £480 £5,160 £1,200
	Discretionary	£52,396
	Total (Including Discretionary)	£184,976
	Total (Including Discretionary)	£184,976



Appendix C: Assumptions

	Mr Client	Mrs Client	
Retirement Age Pension Escalation Five Year Guarantee Spouses Percentage Qualify for SERPS? Scenario Ends at Age Liquidity Threshold	60 0.0% No 0.0% No 100 £25,000	65 0.0% No 0.0% No	
Growth Rate Assu	Imptions		
Main Residence Other Assets Business Interest Pension Funds Other Property Investments (Tax Investments (Tax Cash Investments	s (Free) (ed) 5	5.0% No growth 6.0% 7.0% 5.0% 7.0% 6.0% 2.5%	
Other Growth Rat	te Assumptions		
Retail Price Index National Average School Fees Inflat Cost of Borrowing Reduction in Yield	c Earnings Index tion 9 1	2.5% 4.0% 6.0% 6.0% 1.0%	
Business Sale Ass	umptions		
Sale Date Sale Percentage Realised Tax Rate Stop Dividends?		100.0% 75.0% 10.0% Yes	
Other Assumption	າຣ		
Double count IHT	Threshold	Yes	
ISA Assumptions			
Use ISA Allowanc ISA Allowance Growth Rate Stop Allowance O	e? n	No £15,240 0.0%	
Special Objective	S		
Description Price Date			



Financial Plan

Use A Loan Loan Amount Interest Rate Term Basis Monthly Amount Add Value No

0.0%

Repayment

Other Property

